# Willem Hooglugt From Catholic University Nijmegen to Radboud University Nijmegen Radboud Universiteit Nijmeger





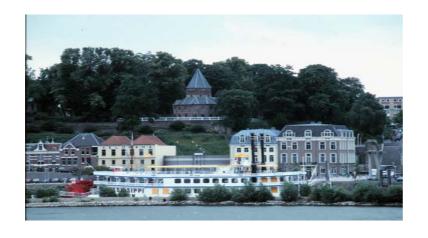




# The city of Nijmegen

- Roman roots
- Oldest city of the Netherlands











# The campus





# **Facts and figures**

Radboud University Nijmegen is one of the 13 Dutch research universities

Total number of students in The Netherlands 200.000

#### Radboud University:

_	Students	17.500 (8%)
-	First-year students	4.000 (8%)

- Professors	448
<ul> <li>Faculty and staff (fte)</li> </ul>	4 334

Annual turnover 443 milj euro



# **Changing environment**

#### International

- European Commission:
   "The European universities cannot compete at the global level"
- Competing for research funds and top-notch international students
- Importance of rankings and citation indexes

#### **National**

- Government stimulates competition between researchers and institutions
- Bachelor's-Master's structure entails greater competition for numbers of students



# **Reputation & Name**

- Name expresses who you are
  - Internally
  - Externally
- Guarantees quality and reliability
  - Recognizable
  - Associations
- Name is gaining importance:
  - more communication and competition
  - products are more and more alike
  - emotional distinction



# Catholic University Nijmegen The history of an internal inconvenience

- Disagreement about the name right from the start
- 1923
  - first Rector: Emperor Charles V University
  - Dutch bishops: Roman Catholic University in Nijmegen
  - 1960 Catholic University Nijmegen
  - 1990 Two names:

University of Nijmegen

Katholieke Universiteit Nijmegen

- 2001/2002 survey among professors
  - 201 out of 293 professors participate
  - 48% back University of Nijmegen
  - 30% back Catholic University of Nijmegen
- Inconsistencies in use by staff, students, and telephonists



# **Catholic University Nijmegen**

- University and its closely allied University Medical Centre St. Radboud were increasingly developing their own separate identities:
  - 2 names
  - 2 logos
  - 2 organizations with their own, different corporate images



# **Catholic University Nijmegen**

#### Conclusion:

- Name Catholic University Nijmegen
- disadvantageous family name (lack of support)
- risky brand name (other people co-decide its connotation)
- lack of association with the Medical Centre
- loss of citations owing to distinction between names of University and Medical Centre



#### **First Dilemma**

 Is it prudent to change a University's name when competition is tough?



#### Second dilemma

 What to do if the university community does not internally support the University's name?



#### **Considerations**

- Just deleting "Catholic" was no issue
- Name must have strength of its own
- Ties with origin must be evident in
  - name
  - logo



# Radboud University Nijmegen

- Symbol of unity of University and University Medical Centre
- Is a "proper" name that will flourish under its own steam
- Refers to the University's origin:
  - 1905: Radboud Foundation
  - Expresses ties with Catholics in the Netherlands by reference to bishop Radboud (875-915)



#### Third dilemma

What is a sensible course to take?

- A large-scale debate on the new name?
- Small-scale preparation and decision-making?



#### **Decision-making procedure**

# Decision-making procedure on the new name

Operation Radboud (February 2002 - August 2003) was strictly confidential

- Small task force
- Executive Board (in constant consultation with Board of Governors)
- Head of Communication and Communication Advisor

#### External:

- Graphic design agency
- Research bureau
- Key persons at the Medical Centre



#### **Decision-making procedure**

# **Operation Radboud**

Historical research of the name

- Testing the name among major target groups:
  - The University's relations
  - Alumni
  - Secondary school students and their parents
- Consultations with the Medical Centre
- Designing new logo and house style

#### **Decision-making procedure**

#### **Announcement of new name**

#### **Summer 2003:**

Board of Governors took positive decision on new name

#### **August 2003:**

Deans were informed

#### September 2003:

General internal and external announcement of new name

#### 1 September 2004:

Radboud University Nijmegen





# Communicating the new name

#### September 2003

- Internal
  - Assembly in main Auditorium, University magazine, e-mails to all staff and students
  - Letter to all alumni
- External
  - Major relations contacted by telephone
  - Letter to relations
- Press release
- Supportive message on all e-mails, letters, etc.:
   "As of 1 September 2004, Radboud University Nijmegen is the new name of the Catholic University Nijmegen."





# Communicating the new name

1 September 2004

#### Internal

- Full-scale introduction of new name on all house style carriers
- Posters on University campus
- Petit fours with new name served to all staff and students

#### External

- Advertisements in major national and regional newspapers
- Posters in the city of Nijmegen
- Free publicity honorary doctorate for Ruud Lubbers, former PM of the Netherlands and former UN High Commissioner for Refugees



#### Results

#### Internal

- Acceptance of name and swift introduction
- Protest by small group of Radboud Rebels dies down rapidly

#### External

 Extraordinarily fast acceptance of new name (especially by the press)

#### Survey

- familiarity with new name Radboud as great as or even greater than with Catholic University
- name's content (positioning) no different from Catholic University Nijmegen





#### Results

New name and house style generate:

- Coherence between University and Medical Centre
- Improved corporate image
- A unified appearance

#### Next step:

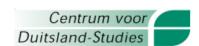
- University's message predicated on:
  - Radboud University's core values
  - 2005-2008 Strategic Plan





#### How it was ......

























# Logo's university and medical centre

2000 - 2004







# Logo's since 2004

# Radboud Universiteit Nijmegen

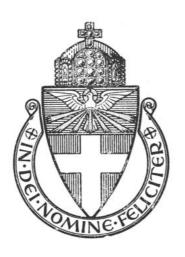






# **University weapon since 2004**



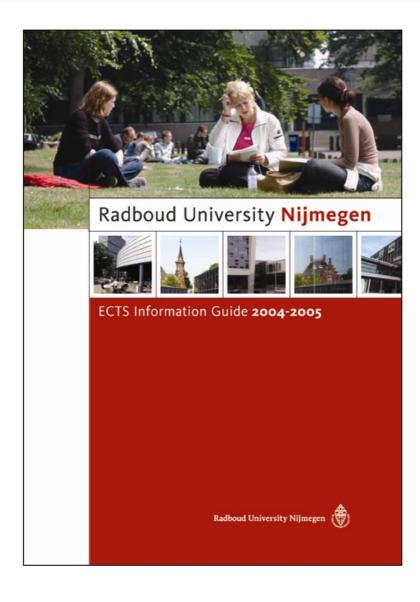






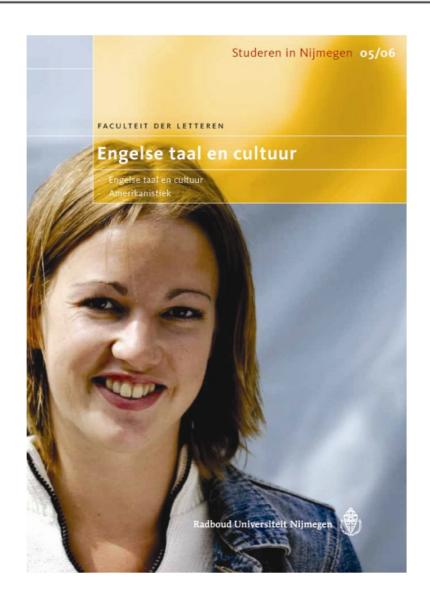


### **House style**





# House style





## **House style**

