

# ENTRYPARK 2015

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# INTERNATIONAL CAREERBOOK

Discover the right **EMPLOYERS**  
European Edition

Science,  
Tech &  
Engineering



# Take your first step towards an interesting career!

The Entrypark International Careerbook is your guide to leading international employers from different industries. By reading it, you will learn who recruits, who has interesting graduate opportunities, and how you can access these opportunities.

*“Entrypark’s mission is to help students discover and be discovered.”*

At Entrypark, we are recent graduates too. We know how ambitious and hardworking students are today. We all have dreams, want to make a difference, and discover an employer that gets us started on the right career path. As students, however, we sometimes are not aware of all the opportunities that are out there. Entrypark helps students, employers, and universities to discover each other and match aspirations with opportunities.

We invite you to go online to [entrypark.com](http://entrypark.com) to get matched with the right career in 3 easy steps:

1. Create your profile
2. Get access to worldwide career opportunities
3. Get matched with top employers

This way, you will both discover and be discovered by international top employers!

Find additional information about the employers, universities, and career opportunities online at [entrypark.com](http://entrypark.com).

*Your Entrypark team*



The Entrypark International Careerbook 2015 would not have been possible to realize without all the helping hands, great ideas, and fantastic support given by our network of universities, business schools, technical institutions, employers, recruiters, the Entrypark team, and of course, all the students that contact us in their quest to find the career of their dreams. Last but not least a big thank you to Maria Cruseman, Art Director and graphic designer, who has been closely involved in the creation of the Entrypark International Careerbook 2015.

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# LOOKING BEYOND TO SHAPE TOMORROW

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[www.wartsila.com/careers](http://www.wartsila.com/careers)

ENERGY  
ENVIRONMENT  
ECONOMY



# FIND OUT MORE ABOUT THESE EMPLOYERS ON ENTRY PARK.COM



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ADVENTURE YOU WILL NEVER FORGET

# WHERE ARE YOU GOING?

Discover and be discovered by  
top employers worldwide  
on [Entrypark.com](https://www.entrypark.com)

Sign up at [Entrypark.com](https://www.entrypark.com) and get matched  
with your future career in 3 easy steps:

1. Create your profile
2. Get access to worldwide career opportunities
3. Get matched with top employers



# HOW YOU CAN BUILD THE PERFECT LINKEDIN PROFILE

*It is sometimes misunderstood how important it is to have a strong LinkedIn profile when leaving school, college or university. Over 90% of recruiters are now using the site to find prospective candidates for their positions. Do not miss out on a fantastic opportunity!*

*Text: Laurence Hebbard*

## These are the most important things you need to remember when building a LinkedIn profile

**1** **Photo**  
Remember, LinkedIn is for careers - this is not Facebook. Your photo does not have to be too professional, but it must be appropriate. Take a high quality picture of you wearing something smart, and crop it to your head and shoulders. You are 14 times more likely to be found in searches if you have a photo - do you really want to be lower down the search because you did not upload an image?

**2** **Headline**  
The headline - the line of text below your name - should be short, sharp and snappy. If you want to get the attention of recruiters, write an exciting summary of what you are doing currently, any experience you have from the past and where you want to go in the future. Use lots of keywords - think: 'What would I want a recruiter to search for to find me?' You do have 120 characters available - so use them to your advantage!

**3** **Summary and experience**  
You would not want to go onto a profile and have to read 10 paragraphs, so keep your summary short and to-the-point. Use keywords (again) that you want to be found for, and write a statement that summarizes who you are, what you are doing now and what you want to be doing in a few years time. For Experience, list the jobs you have had (even if they are part time), with an explanation of your responsibilities at each. But again, do not make it too long.

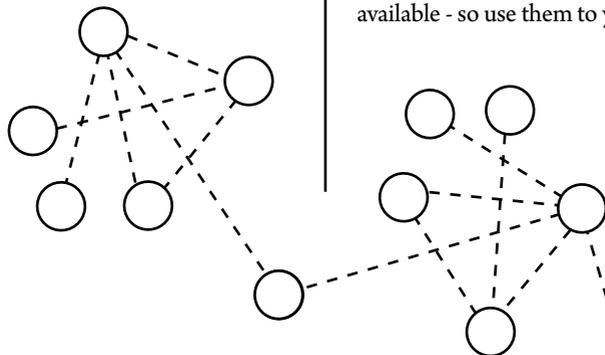
**4** **Organizations, education and volunteer experience**  
Make sure you correctly list your education - include schools, courses, degrees etc, and do not be afraid to mention any organizations you were part of - recruiters love volunteer experience as it shows wider skills than those gained through work experience!

**5** **Languages**  
Languages are crucial part of business nowadays - more and more companies are looking for multilingual employees to help seal the best deals. If you list these on your profile, it will go that little further to help when being headhunted for a position.

**6** **Skills and endorsements**  
Although recruiters may get a good idea of your skills and expertise from your work experience, volunteering and education, this is your chance to truly shine. List hard and soft skills that you've acquired over your learning and working life and do not be afraid to endorse a friend or colleague - they might return the favour!

**7** **Groups & pages**  
It's a proven fact that your profile is 5 times more likely to be viewed if you join & are active in groups. Groups give you a chance to network and engage with other professionals, and even experts in your industry. You are allowed to join up to 50, so dive right in and see which catch your fancy - especially if they are relevant to the industry you want to work in! ■

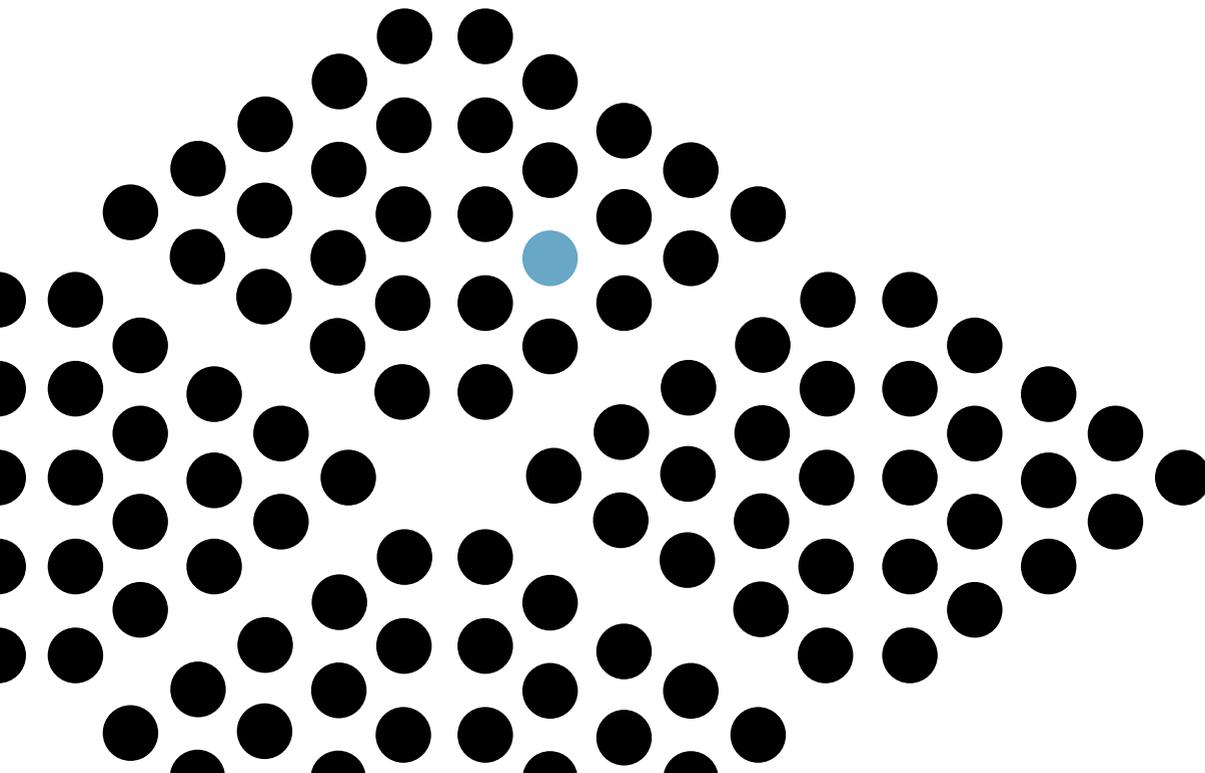
**There you have it - our top tips to build a strong LinkedIn profile. What are you waiting for? Get updating and connecting!**



# STANDING OUT FROM THE CROWD

*Strange though it may seem, there used to be a concept called job security. Most people stayed in the same organization for a long time and felt “protected” by their employer. Nowadays, we are responsible for our careers. We’ve had to replace security in our employers with security in our employability; in other words, it’s up to us to build the transferable knowledge, skills and abilities to take from one employer to another, in a kind of ‘portfolio’. We are now in charge of our careers – and our “brand”.*

*Text: Peter Storr*



## Brand “You”

Peculiar as it may seem, brands apply to people. You have a brand. It’s what people say about you when you’re not in the room. It helps you to separate yourself from the competition when you’re job hunting, to increase your visibility when you’re looking for that promotion, and it also helps you to be clear about who you are and to ensure you’re acting in ways that are true to who you are. Your brand has built up over a long time but it need not be hidden to you or beyond your control. You can shape it to make sure you’re coming across in the way you intend and giving a clear message about who you are.

## Identifying your strengths

You can think of your personal brand as comprising of your values, your skills and your strengths. Your strengths are those qualities that energize you, when you’re acting at your best and when you appear full of energy. When you use your strengths at work, to help your job hunting, or merely to help you be clear about how to sell yourself when applying for jobs, you can be sure that you’re coming across or performing at your best.

## Make your skills transferable

At the beginning of this article we introduced the concept of the portfolio career – one where we build up a collection of transferable skills and take them with us from job to job. The key word here is transferable; they are what make us employable. If you’re looking for your first role, you may have to be creative: you may use the same skills in your studies, in your team activities, in your volunteer work. Transferable skills are what employers are looking for, so you need to speak their language. Most employers use a

system of putting ‘families’ of skills together into competencies – actual behaviours you can observe. Jobs are often condensed into between six and eight competencies and these are sometimes detailed in the Job Description. Some don’t though, and you may have to make a best guess as to what they’re looking for. While each organization will have its own set, it’s fair to say that most are fairly generic. As such, it’s a combination of our transferable skills and job- or sector-specific knowledge which makes us employable for a specific role.

**“You have a brand. It’s what people say about you when you’re not in the room.”**

## How this helps you

Thinking in this way and using the organization’s language will help you in a couple of ways. Firstly, it will help you with writing that CV – you can tailor your CV to demonstrate how your transferable skills relate exactly to the organization’s requirements. Secondly, knowing your key strengths and transferable skills can enable you to go into your interview ready prepared with examples from the past of when you’ve been able to demonstrate the strengths and competencies they are looking for and what the outcomes were – in other words, what they get when they hire you! ■

*Peter Storr is a chartered occupational psychologist and the founder and director of The Psychological Manager Ltd. His new book, Get that Job, is part of the new ‘7 Simple Steps Series’ published by Collins.*



# blind applying

more than an internship



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Application deadline: **NOVEMBER 3RD, 2014**

Read about the experience of some of last year's  
Blind Applying champions on page 20



# ONLINE APPLYING

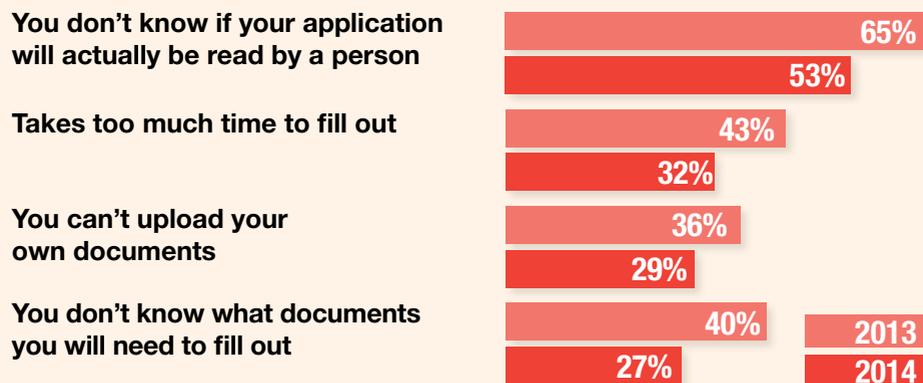
*Have you ever searched for a job or for information about a potential employer? If you have, you probably searched online. The biggest challenge for employers is to reach and engage with the right candidates and to pick the “best fit” talent. But for most students, online job applications are often time-consuming and frustrating.*

Text: Ying Hong

## Job seekers' frustrations

If you have ever applied for a job or internship online, then it is quite likely that you have applied through an online application system, where you filled out your experience and/or uploaded your CV. Often this doesn't go as smoothly as job seekers would like.

### These are the main frustrations European students and graduates experience when filling out online application forms:



Potentialpark's annual Online Talent Communication (OTaC) Study aims at helping companies to understand job seekers' expectations and preferences and to facilitate the mutual communication between these two groups. For more information go to [potentialpark.com](http://potentialpark.com).

## The good news: Employers are improving!

Our studies show that many employers have made great improvements over the last few years. These are 3 of them:

### #1 More transparency

During the last years, more employers are trying to make the application process more transparent. How? For example, by providing information about the process (64%), explaining how job seekers can track the status of their application (42%) and informing them about how soon they can expect to hear back after applying (21%).

### #2 Less time-consuming

The proportion of job seekers who feel that filling out an online application form takes too much time decreased mainly because of: the ability to extract information from an uploaded CV (29%) and the ability to apply with a professional network profile (25%) such as LinkedIn.

### #3 Clear instructions

In 2014, 40% of the European employers provided job seekers with information on how to prepare for the online application. This led to a decline in students' frustrations of not knowing what documents they needed to prepare for their application.

## New ways to communicate

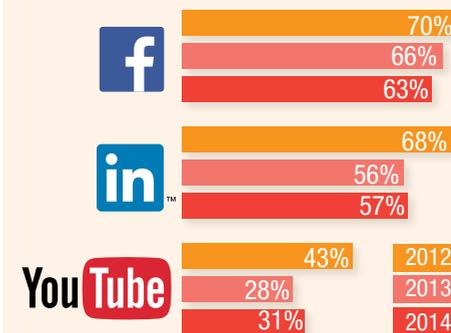
Our findings on how students would like to communicate with employers online show an important change in expectations and behavior. Job seekers are no longer satisfied with one-way communication. Instead, they want to have a more in-depth interaction with future employers and expect to gain tangible insights about the company and its employees.

## The future looks bright

Despite remaining imperfections in the communication with their target groups, the efforts of some forerunners of European employers, such as Allianz, Accenture and Accor (top 3 employers OTaC ranking 2014), indicate a brighter future for job seekers. A better experience when looking for career opportunities and applying for jobs

online is coming. Both employers and job seekers are beginning to adopt the rules of online communication and understand how to interact with each other using different online channels. ■

### The top 3 platforms on which job seekers want employers to be present:



## HOW YOUR ELEVATOR PITCH CAN LIFT YOU ABOVE OTHER CANDIDATES

An elevator pitch is crucial to your job search: it's a 30 second introduction and overview of what you are all about and it's typically your first chance to impress.

Text: Connie Thanasoulis-Cerrachio

You can use an elevator pitch in a variety of ways:

- in an elevator or in some other quick timed environment, when you meet someone new;
- at the very beginning of an interview, to give an overview of your background;
- at a networking session, when you are just getting to know someone.

There is a simple formula of what to say in an elevator pitch:

Hello my name is: \_\_\_\_\_ .  
Next, mention if you are:  
a - currently a student followed by what you are majoring in, or  
b - currently employed followed by what you do and where you work, or  
c - currently unemployed, mentioning your last job/company.  
My skills (make sure your skills are aligned to the job/company)  
in \_\_\_\_\_ and \_\_\_\_\_, make me an ideal candidate for a  
position as a \_\_\_\_\_ .

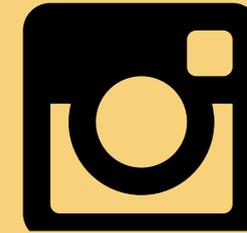
That is basically it!

You can expand upon this, giving more detail to your background, or leave it as quick and clean as it is stated here. Type it out, while saying it out loud, to capture the exact language and information you want to use. But the trick to a successful elevator pitch, or pitch in general, is to practice it 10, 20, 30, even 40 times. Practice it until it rolls off the tip of your tongue. Practice it until it has your exact tone and style. Practice it until it's such a natural thing to say that you don't even have to think about it before and while you are saying it.

Practice helps in so many areas of the job search. People are not born to give great "pitches" or to be terrific interview candidates. They have to learn from people who know what they are doing, and they have to **practice**.

Good luck with your pitch! It can be the start to a great job search! ■

#ENTRYPARK



Instagram

**CONTEST**  
**WIN CAREER COACHING WITH CUBIKS**

INCLUDING A PERSONALITY TEST, CONSULTANCY SESSION,  
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1

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2

UPLOAD IT TO INSTAGRAM AND TAG #ENTRYPARK

3

FOLLOW US ON @ENTRYPARK

4

HAVE A CHANCE TO WIN CAREER COACHING!

CONTEST RUNS UNTIL  
15 DECEMBER 2014



# HOW TO WRITE THE PERFECT COVER LETTER

*Writing the perfect cover letter can take some time. However, if not done properly the recruiter might get the impression you did not take your application serious. Therefore, your cover letter can make the difference between getting the job or not. These tips will make the difference!*

*Text: Connie Thanasoulis-Cerrachio*



- 1** Always try to address your letter to a named individual instead of sir/madam. Research the company's career website, professional networks and friends.

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- 2** Referred to a potential employer by a friend or contact? Mention this at the beginning since it will encourage the reader to keep on reading.

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- 3** Do not repeat what is already in your CV but instead refer to it with sentences like 'As you can see from my CV...'

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- 4** Provide evidence of your qualities with concrete examples and solid numbers wherever you can.

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- 5** Show that you have researched the organization thoroughly and that you possess skills that are vital within that organization.

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- 6** Keep your cover letter concise and do not exceed 1 page in length.

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- 7** Proofread your cover letter or have someone else check it. Poor grammar or punctuation mistakes are unacceptable, and most employers will not take your application seriously.

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- 8** Follow up on your application - say you will do so in your letter and make sure you keep your promise!

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- 9** Sending you cover letter by email? Do not write your cover letter in the email itself but attach your letter to it.

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- 10** Convert your cover letter (and CV) to PDF format to ensure the design stays the same on all computers.



# Blind Applying: Hear it from the Champions!

Julia had the opportunity to work for Evonik Industries in Taiwan! Read her story.



Rita took part in last year's Blind Applying and got a chance to do an internship with Merck KGaA in Darmstadt, Germany. She was thrilled!



## WHY DID YOU DECIDE TO APPLY FOR BLIND APPLYING?

An internship at a well-known international company is a good opportunity for my career development and I liked the idea of going abroad for a certain time without a lot of effort. It was very convenient that I only needed to hand in a CV.

## WHAT WAS YOUR FIRST REACTION WHEN YOU FOUND OUT YOU GOT SELECTED?

I was excited to experience Taiwan and the R&D department of Evonik Industries.

## WHAT WAS YOUR INTERNSHIP ABOUT?

Research in the field of applications for metal oxide nanoparticles and support in the evaluation of new ideas for future projects.

## WERE YOU WORRIED ABOUT YOUR TRAVEL AND HOUSING COSTS?

I was worried about the cost for my flight as I had to pay it by myself at first. Fortunately, the support I received in the end for my travel & housing costs covered most of it.

## HOW WOULD YOU DESCRIBE THE WHOLE EXPERIENCE IN ONE WORD?

Unplanned!

## WOULD YOU DO IT AGAIN?

Definitely yes!

## WHY DID YOU DECIDE TO APPLY FOR BLIND APPLYING?

For the adventure of the unknown. There is nothing more challenging than being open-minded about new life experiences, especially when you can combine working and cultural experiences.

## WHAT WAS YOUR FIRST REACTION WHEN YOU FOUND OUT YOU GOT SELECTED?

Thrilled! Excited! And more importantly pleased to see that I was accepted to a position that completely matched my profile and requests.

## WHAT WAS YOUR INTERNSHIP ABOUT?

My internship was at Inhouse Consulting at Merck KGaA. It involved supporting several projects in different areas (e.g. supply chain, business development, pharma, chemicals).

## WAS YOUR INTERNSHIP A GOOD FIT FOR YOUR BACKGROUND AND INTERESTS?

I am a biologist who is also studying Business and Economics. This internship was really a perfect match regarding my background and aspirations to work for a pharmaceutical/chemical company.

## WHAT TIPS WOULD YOU GIVE TO APPLICANTS THIS YEAR?

Don't forget to apply!

Jump into a career adventure you will never forget!

Interested? Read more about Blind Applying on page 12 or visit [blindapplying.com](http://blindapplying.com)

# POTENTIALPARK ONLINE APPLYING QUIZ

How much time do you spend, on average, on filling out an online application form?

- 12 minutes
- 42 minutes
- 1 hour

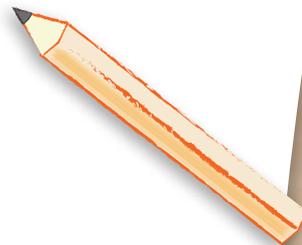
The Potentialpark OTaC 2014 Study showed: Students in Europe spend, on average, 42 minutes applying for a vacancy online.



If you send an email with a question to the recruiting team, after how much time do you expect a response?

- 2 hours
- 1 day
- 2 days

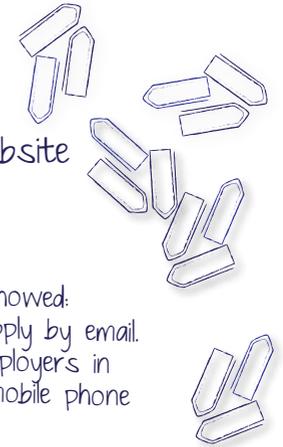
The Potentialpark OTaC 2014 Study showed: Students in Europe expect to receive an answer to their email within 2 days. It takes employers, on average, 2 days to reply. However, only 64% of them answer job seekers' questions asked by email.



How would you prefer to submit your online job application?

- Via mobile phone
- On a company's career website
- By email

The Potentialpark OTaC 2014 Study showed: 81% of students in Europe prefer to apply by email. Did you know that 34% of the top employers in Europe offer the option to apply via mobile phone as well?



## You can make the difference!

Be part of the  
Potentialpark OTaC Study 2015  
and change the future of  
online applying

Go to: [potentialpark.com/study](http://potentialpark.com/study)





# EFFECTIVE ONLINE NETWORKING

More and more people are complementing traditional networking methods with the use of social media platforms like Facebook, Twitter, LinkedIn and others. If you're serious about getting on in life, it's time to think about your social media presence as a networking asset, rather than just a place to post Instagrams of your holiday mojitos.

Text: Clare Dignall

## Who are the big players?

At present, the big players are still Facebook, LinkedIn, and Twitter. Increasingly seen as a must-have in the business and networking world, LinkedIn is strictly professional – the 'work-life you', always at your best. Facebook, though widely used for personal updates, can be easily harnessed to profile your business or your expertise on a page quite separate from your personal one. Twitter can be used judiciously to post updates that may appeal to both professional and personal contacts – you could think of it as 'first date you' – the whole story, but at its best.

## How should I use them?

When your study, employment, or expertise is displayed, such as on LinkedIn, make sure the information is up to date – employers and business contacts will read this with interest. Regularly check what your contacts are doing via their posts and status updates, and use this information to help initiate and personalize your contact with them. Post regular updates across all platforms to help keep your contacts aware of your own activities, interests and skills. Post quick comments or likes when you are short on time: a like or a Retweet can be enough to bring your name to the front of someone's mind. Add a touch of class to your communications too – never rely on the sterile default messages provided by Facebook or LinkedIn to invite others to your network. Customize these with a personal message, reminding your new contact where you met or what you have in common.

Clare Dignall is a communications consultant and the author of several books including *Negotiation Skills* and *Successful Networking*, both part of the new '7 Simple Steps Series' published by Collins.



## Building the brand of you

Google yourself: what do the results say about you as a person, as a potential employee or entrepreneur? If you are shocked by what you see then it's time to take down those compromising snaps on Facebook, and negotiate with friends to stop tagging you in posts. Employers or new contacts will think nothing of 'googling' you before a meeting – so make sure your social media suite sends the right message. Strive for consistency of tone across all of your platforms: creating a recognizable 'voice' is the first step in creating the brand of you. Spell-check and make consistent typographical decisions too, for example, don't swap between American and English spellings. By aiming for a high standard and consistency you will eventually create your own voice and visual style that will do much to reflect who you are as a person.

## Social media etiquette

Even in the world of social media, common sense and courtesy still apply. Find balance in your posting, on any social media platform. Over-post or over-Tweet and others will become tired of hearing about you. Post too sparingly and you'll appear absent. Consider

whether every post is relevant to those following you. If it's not directly relevant, does it still reveal you as an insightful, interesting individual? Be prompt if posting about time-sensitive topics, and keep an eye on the news and your timelines too. Nothing looks more self-obsessed than posting about some minutiae of your day when there has been a national disaster to which the whole online world has turned its attention. Be sensitive to what may cause offense in the multi-cultural world of social media, and possibly most important: never post in anger. If someone has posted something that upsets you, sleep on it. The morning will bring fresh perspective, and any response you make will be far better judged.

## Plan some face-to-face time

Social media is an amazing tool, but it can't replace spending time with people face-to-face. Don't assume that a contact who seems to thrive on social media is content to just stay there: meet them. Regularly make time to cut through the traffic of online networking and pick out those contacts who are deserving of a little more. Get your diary out, plan a chat over coffee and cake, and leave the technology under the table – even just for an hour. ■

# EXCEPTIONAL ADVICE FOR STUDENTS AND GRADUATES

*Everyone must learn how to network in exceptional ways.  
These tips will get you going!*

*Text: Connie Thanasoulis-Cerrachio*

## Differentiate yourself

Differentiate yourself by researching anyone you meet before you meet them – that includes professors, company representatives, speakers, and people at career fairs. You may get the names of the companies coming to career fairs, but you rarely will get the names. When you do find out their names, usually the day of the fair, look them up on LinkedIn and mention something about their backgrounds. You'll probably be the only one who does!

## Networking in steps

There are 4 steps to networking:

### 1. Research 2. Approach 3. Follow up 4. Request

Only after you go through steps 1, 2, 3 a couple of times, do you ever ask for something. Impress them in every other way. Here is a secret – they all know you want a job. Don't ask for it. Instead, give them something they are interested in.

## Ask questions

Best networking questions to ask someone you never met before:

- what do you like most about what you do?
- what was your best day?

These questions will get them talking which will get you listening, and hopefully then you can follow up.

*Connie Thanasoulis-Cerrachio co-founded SixFigureStart, and works with university students guiding them straight to their dream jobs. Reach Connie at [sixfigurestart.com](http://sixfigurestart.com).*

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# INTERVIEW STRATEGIES

Many individuals get nervous during interviews and sometimes it can affect their performance. Here are some strategies to keep you cool and perform at your best.

Text: Connie Thanasoulis-Cerrachio

## Remember, it's a conversation

Interviews are really conversations that help to determine if the skills and requirements of a job match the skills and abilities of a candidate. It's really that simple. So, determine your strongest skills, and match them to the jobs you apply for. It's really about skills matching and preparation.

## Your strongest skills

What are your top 10 strengths? List them out with mini, quantified examples that prove these strengths are yours! Those mini examples become your interview points. So if your strength is public speaking, what was the last presentation you made? How many people were present? How long did it last? What was your feedback? If analytical skills are your strength what was the most complex analytical project you solved? How did you solve it and what was the result? This is your time to shine!



## Your weaknesses and why they are important

Everyone has strengths and everyone has weaknesses. If you listed your top 10 strengths in order of strongest to least strong, why are numbers 9 and 10 not numbers 1 and 2?

What can you do to strengthen these skills? What are the top 2 or 3 things you are doing to strengthen these items? You should enthusiastically be able to discuss this because the more self-aware you are, the better a candidate you are!

## Live interviews, phone interviews, Skype interviews

An interview is an interview. Not so! There are strategies for live interviews where you can maximize your ability to make a strong first impression. There are strategies for phone interviews, where you can maximize your ability to focus on every single question without any distractions. And Skype interviews work best when you look at that mini camera, versus the face of the interviewer. Practice is key.

Remember these are the 3 main areas that the interview assesses:

- **You: your strengths, your weaknesses, your motivations**
- **Your resume: be able to speak about every piece of information that you list**
- **The job: the position, the company, and the industry**

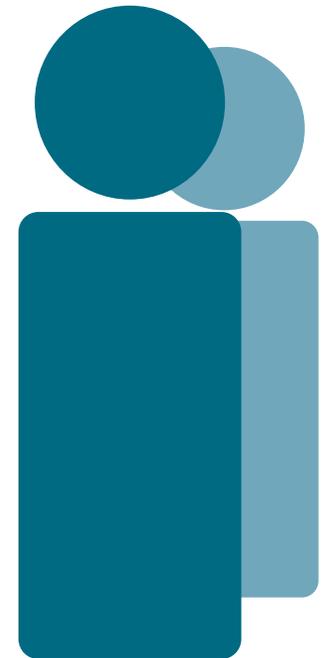
## Last but not least

### Practice out loud

Practice answering some questions out loud. We recommend answering the questions aloud because you don't want the interview to be the first time you hear yourself talking about your work.

### Speak up

We also recommend talking, rather than writing, your responses because we do not write as we speak. Writing your responses almost always leads to less concise and less natural responses. ■



Connie Thanasoulis-Cerrachio co-founded SixFigureStart, and works with university students guiding them straight to their dream jobs. Reach Connie at [sixfigurestart.com](http://sixfigurestart.com).



### About

**Industry:**  
Science  
**Headquarters:**  
Hersham / London, UK

### Contacts

airproducts.com/careers  
entrypark.com/airproducts

#### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

#### What we look for

- Teamwork experience
- Work experience in home country
- Extracurricular activities
- Leadership experience

#### How to apply?

Please visit our website on [airproducts.com/careers](http://airproducts.com/careers) and type in 'Graduate' in the 'Search' field to bring up all the open vacancies on the European graduate programme. You will then need to submit a copy of your CV and a covering letter for the role of interest, to be reviewed by our team.

#### Why work for us?

At Air Products we thrive on developing our people. This is where you come in. Our Graduate programme is the future of our business success - you will be doing real work from day 1 whether you are an engineer, business or IT graduate, while being supported by an extensive network of experienced staff, mentors and managers.

If you want a to apply and develop further your knowledge and skills then a career with us is probably what you need! Please visit our website for full details on our internship and graduate opportunities - we look forward to receiving your application!

#### What we offer you

- Creative / innovative environment
- Team-oriented environment
- International environment
- Having good relationships with the colleagues
- Dynamic / fast-paced environment

#### Regions of our opportunities



# European graduate opportunities . . . tell me more



With over 20,000 employees and operations in more than 50 countries, Air Products serves customers across a wide range of industries from food and beverage, health and personal care to energy, transportation and semiconductors. We supply a unique portfolio of atmospheric gases, process and specialty gases, performance materials, equipment and services. If you want to be part of something amazing, check out our graduate opportunities for 2015 within Engineering, Commercial and IT areas.

We are looking for Chemical / Mechanical Engineering graduates to join our European Graduate Development Programme in the following countries:

- UK • Poland • Czech Republic • Belgium

We are also looking for business-savvy Commercial graduates (Supply Chain and/or Marketing degrees) to join the scheme in the UK or Belgium.

For more information, please visit our careers website:

[airproducts.com/careers](http://airproducts.com/careers)







### About

**Industry:**  
Investment Banking  
**Headquarters:**  
London

### Contacts

[oncampus.citi.com](http://oncampus.citi.com)  
[entrypark.com/citi](http://entrypark.com/citi)

### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Extracurricular activities
- Teamwork experience
- Leadership experience
- Work experience in home country
- Project Management experience

### How to apply?

All applications must be online through our graduate site: [www.oncampus.citi.com](http://www.oncampus.citi.com)  
For Full time, Summer and Placement Programmes, we open for applications at the beginning of September and review all applications on a rolling basis.

### Why work for us?

Since Citi opened its first office in New York in 1812, it has answered the needs of economies, businesses and communities in hundreds of cities, in over 160 countries, thriving in the most challenging times over a 200 year history.

A career with Citi means being part of a global firm that provides the most forward-thinking financial products and solutions to the most enterprising corporations, institutions, governments and individuals around the world.

Citi's success is driven by its exceptional people – their passion, dedication and entrepreneurship – and it will be people just like you who will shape its future. At Citi, learning doesn't stop at graduation and there are many ways to embark on a rewarding career path, enjoying the global opportunities and long-term training and development initiatives experienced by over 240,000 employees worldwide.

### What we offer you

- Attractive workplace location
- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- International environment
- Team-oriented environment

### Regions of our opportunities



## Citi Opportunities

- Are you bright and ambitious?
- Do you relish a challenge?
- Do you want to work in a global company that encourages innovation and diversity?

### Then consider Citi.

Here at Citi we provide one of the best graduate training programmes in the industry. So whatever your background you can excel with us!

To find out more [www.oncampus.citi.com](http://www.oncampus.citi.com)

### Graduate in 2017?

Then apply to one of our 1st year programmes; **Women of Tomorrow, Citi Quest** or **Citi Scope** for a real insight into banking.

### Graduate in 2016?

Then you will want to apply to one of our **Summer Analyst programmes**, which is a 10 week internship in **Investment Banking, Corporate Banking, Capital Markets Origination, Markets & Securities Services, Treasury & Trade Solutions (TTS), Private Bank, Risk Management, Human Resources** or **Technology**. If you excel over the internship you will receive an offer to join the Full Time Analyst programme the following year.

### Graduate in 2015?

Well then you can apply to our **Full Time Analyst programmes** and experience an industry leading graduate training scheme. Not sure if you are ready? Don't worry you can still apply to our Summer Analyst Programmes.

your place is here





### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Teamwork experience
- Project Management experience
- Leadership experience

### How to apply?

Please click on [www.cnrs.fr](http://www.cnrs.fr) for further information regarding deadlines & application procedures. Follow us on our LinkedIn Career Page. Disabled candidates can also be recruited by contractual agreement.

### About

**Industry:**  
Science  
**Headquarters:**  
Paris

### Contacts

[cnrs.fr/](http://cnrs.fr/)  
[entrypark.com/cnrs](http://entrypark.com/cnrs)

### Why work for us?

By joining CNRS (National Center for Scientific Research), you will work in one of our 1,200 laboratories throughout France and across the five continents. You will participate in major scientific programs and contribute to developing tomorrow's scientific instruments.

Within any team, laboratory or very large-scale facility, you will become part of an environment that encourages creativity, openness and initiative. You will design new scientific projects and technologies, while enjoying the opportunity to collaborate with industry or with major international organizations.

To remain a world leader, CNRS needs your scientific skills, human qualities, creativity and dynamism.

By joining us, you will contribute to the prestige of French research and add yet another stone to the great edifice of universal knowledge.

### What we offer you

- Creative / innovative environment
- International environment
- Team-oriented environment
- Hierarchical environment
- Having good relationships with the colleagues

### Regions of our opportunities



# Always craved for knowledge



In 2015,  
**CNRS**  
is recruiting  
**researchers**  
in all scientific fields

- > Life sciences
- > Physics
- > Nuclear and Particle Physics
- > Chemistry
- > Mathematics
- > Information technologies
- > Earth sciences and Astronomy
- > Humanities and Social sciences
- > Environmental sciences and Sustainable development
- > Engineering

Disabled candidates can also be recruited by contractual agreement



Online registration at [www.cnrs.fr](http://www.cnrs.fr)  
from **December 1, 2014** to **January 5, 2015**



[www.cnrs.fr](http://www.cnrs.fr)





### About

**Industry:**  
Telecommunications  
**Headquarters:**  
Bonn

### Contacts

[telekom.com/careers](http://telekom.com/careers)  
[entrypark.com/deutsche-telekom](http://entrypark.com/deutsche-telekom)



### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Extracurricular activities
- Teamwork experience
- Work experience abroad
- Work experience in home country
- Project Management experience

### How to apply?

Business or IT?  
America, Asia, Europe  
or South Africa? Perfect!  
Leave your mark in the  
digital world of tomorrow's  
generations.  
Simply apply for your  
favourite job position  
via our global jobsearch  
[telekom.com/jobsearch](http://telekom.com/jobsearch)

### Why work for us?

Great experiences every day: It's our goal as one of the world's leading service companies for telecommunication and information technology to make sure that our customers can share what is important to them. Everything we do is born in a diverse place within an international network.

A place with room for personal development and the right conditions for managing professional and private life. A place where answers to great challenges come from true team spirit. A place where people are encouraged and supported to bring our corporate responsibility towards all stakeholders to life. A place where change means opportunity for progress and innovation and where people with the ambition for peak performance can go beyond what is today and create what is tomorrow.

### What we offer you

- Creative / innovative environment
- International environment
- Attractive workplace location
- Having good relationships with the colleagues
- Having good relationships with the superiors
- Team-oriented environment

### Regions of our opportunities



# LEAVE YOUR MARK. EXPLORE THE POSSIBILITIES OF DEUTSCHE TELEKOM.

Smartphones will be running your life. Whether you drive, fly, chat or cook with your friends – it's always there. Join Deutsche Telekom and develop the digital world for tomorrow's generations.

#### WHAT WE OFFER.

- Promotion. For the best career development.
- Flexibility. So that your life and work are in balance.
- Mobility. Because familiar work-models are changing.
- Opportunities. Everyone benefits from them.

#### WHO WE'RE LOOKING FOR.

- Innovative team. Students and graduates, whether you're a software engineer or sales specialist.
- From all over the world. For a global market and international teams.
- Now or later. New changes are waiting for you.

Get to know Deutsche Telekom while you're still studying. It doesn't matter what study phase you are in. We offer diverse opportunities to combine theory with practical experience:  
[www.telekom.com/careers](http://www.telekom.com/careers).



LIFE IS FOR SHARING.



### About

**Industry:**  
Energy  
**Headquarters:**  
Düsseldorf

### Contacts

eon-careers.com  
entrypark.com/eon

#### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

#### What we look for

- Extracurricular activities
- Teamwork experience
- Work experience in home country
- Work experience abroad

#### How to apply?

If you are interested in working with us, please check our current vacancies under: [www.eon.jobs](http://www.eon.jobs) and apply online.

#### Why work for us?

People shape companies and markets - and at E.ON there are nearly 62,000 people in many countries around the world. E.ON offers a wide range of opportunities for people with wide range of skills and backgrounds.

We welcome committed people who are looking for an exciting challenge in the global energy market and people who want to benefit from the structure of an internationally successful company. Discover E.ON for yourself: [www.eon-careers.com](http://www.eon-careers.com)

#### What we offer you

- International environment
- Team-oriented environment
- Competitive / challenging environment
- Attractive workplace location

#### Regions of our opportunities



We apply for  
**students**  
and graduates  
with good  
**prospects.**

Find out all about your future career at:  
[www.eon-careers.com](http://www.eon-careers.com)

Your energy shapes the future.





### About

**Industry:**  
IT  
**Headquarters:**  
Stockholm

### Contacts

[ericsson.com](http://ericsson.com)  
[entrypark.com/ericsson](http://entrypark.com/ericsson)

#### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

#### What we look for

- Leadership experience

#### How to apply?

Want to know how to search and apply for jobs? Follow the instructions here: [www.ericsson.com/careers/recruitment/search-apply](http://www.ericsson.com/careers/recruitment/search-apply).

#### Why work for us?

How big is your future? Picture this. Using your own unique skills to bring the world closer together. Teaming up with more than 100,000 colleagues across 180 countries. Helping to connect everyone and everything everywhere in real time.

That's pretty big, right? And that's not the end of the story. It's just where yours begins. When you join us as a student or young professional, not only will you have diverse geographical opportunities, but you'll enjoy an open, high performance culture that encourages idea generation and thought exploration. In our global, supportive and dynamic environment, you'll acquire new skills and apply them through structured learning, hands-on experience and collaboration with industry experts.

#### What we offer you

- International environment
- Creative / innovative environment
- Team-oriented environment
- Having good relationships with the colleagues

#### Regions of our opportunities



# YOU:AMPLIFIED

How big is your future? Picture this. Using your own unique skills to bring the world closer together. Teaming up with more than 100,000 colleagues across 180 countries. Helping to connect everyone and everything everywhere in real time. That's pretty big, right? And that's not the end of the story. It's only where yours begins.

Discover what makes YOU + ERICSSON a powerful combination.

[ericsson.com/careers/student](http://ericsson.com/careers/student)



Business Excellence Early Career Program  
R&D Global Graduate Program  
Excellerate Global Leadership Program





**MasterCard**

### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Teamwork experience
- Leadership experience
- Extracurricular activities
- Work experience in home country
- International experience

### How to apply?

You can apply via our careers page:  
[www.mastercard.com/corporate/careers/](http://www.mastercard.com/corporate/careers/)

### About

**Industry:**  
IT  
**Headquarters:**  
Purchase, NY

### Contacts

[mastercard.com/careers](http://mastercard.com/careers)  
[entrypark.com/mastercard](http://entrypark.com/mastercard)

### Why work for us?

We're the world's most advanced payments technology company, connecting consumers and financial institutions, customers and businesses instantly. Think about it: 85% of all the retail transactions in the world are still made in cash and checks. This means the opportunity - your opportunity - in electronic payments is incredible.

At MasterCard, you'll be part of the team that brings "cashless" payment technology to the world. In 2012, MasterCard was recognized by BrandZ™ as the third-fastest growing brand globally. In addition to great pay, benefits and all that other good stuff, we offer a comprehensive learning and development program. Come grow with us, fast, in a world beyond cash!

### What we offer you

- Creative / innovative environment
- Dynamic / fast-paced environment
- International environment
- Competitive / challenging environment

### Regions of our opportunities



# MasterCard

## GET A HEAD START ON A GREAT CAREER: PRICELESS



MasterCard is committed to helping you get your career off to the best possible start. We've developed an innovative program for recent University graduates that provides the knowledge and skills needed to succeed here [www.mastercard.com/careers](http://www.mastercard.com/careers)





## Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

## What we look for

- Teamwork experience
- Leadership experience
- Work experience in home country
- Work experience abroad
- Project Management experience

## How to apply?

Meet current graduates at the blog and read more about how to apply for a life-changing career at: [novonordisk.com/graduates](http://novonordisk.com/graduates)

## About

**Industry:**  
Pharma/Healthcare  
Biotechnology/Chemicals  
**Headquarters:**  
Bagsværd

## Contacts

[novonordisk.com/graduates](http://novonordisk.com/graduates)  
[entrypark.com/novonordisk](http://entrypark.com/novonordisk)

## Why work for us?

Start your career climb in 2015 at Novo Nordisk. Do you have a recent master degree, and do you want a successful career in one of the world's leading pharmaceutical companies?

If yes, the Novo Nordisk Graduate Programme is what you are looking for. As a graduate, you will gain an in-depth understanding of how a global corporation works and you will be part of an international community of professionals.

## What we offer you

- Informal environment
- Having good relationships with the colleagues
- Having good relationships with the superiors
- Team-oriented environment
- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment

## Regions of our opportunities



BRUNO CALO (Brazil)  
MOUNA BENSIRADJ (Algeria)  
LUIA VICTORIA EUSE (Colombia)  
YOGESVARAN GOPALAKRISHNAN (Malaysia)  
International Operations Business Graduates



[novonordisk.com/graduates](http://novonordisk.com/graduates)

# 55 graduates needed for a 2-year global career climb

Join one of our 15 Novo Nordisk Graduate Programmes and get a life-changing career. Apply at [novonordisk.com/graduates](http://novonordisk.com/graduates) now and no later than 8 February 2015.

### Use your master's degree

Do you hold a recent master's degree, and do you want a successful career in one of the world's leading pharmaceutical companies? If yes, the Novo Nordisk Graduate Programme is what you are looking for.

Novo Nordisk is a world leader in diabetes care with more than 90 years of experience. Headquartered in Denmark, we employ more than 40,000 employees in 75 countries and market our products in 180 countries worldwide.

### Start in September 2015

We are currently looking for talented graduates to start in September 2015. We provide a springboard for a life-changing career and a unique chance to bring your knowledge, skills and talent to life in a global business environment.

### A global programme

Each Graduate Programme for newly graduated master's students is a 2-year expedition. During this time you will explore the company and learn the Novo Nordisk Way in 3-4 job rotations. You will gather international experience, be exposed to various projects and start building a strong network of professional and dedicated colleagues.

After the programme our graduates are hired in positions ranging from executive assistants to internal consultants, specialists and international project managers.

### Requirements

To join Novo Nordisk's Graduate Programme you will need a recent master's degree in Business Management, Finance, IT, Product Supply, Science or a related field. We are looking for individuals and team players who are result-oriented, ambitious and able to adapt to change. As a candidate you have worked for no more than 1 year since finishing your studies.

### Your next step

Learn more about our different Graduate Programmes and the recruitment process, read blogs and meet some of our current graduates at [novonordisk.com/graduates](http://novonordisk.com/graduates).

Apply online before

# 8 February 2015

### We offer opportunities within:

Research & Development  
Manufacturing & Supply Chain  
Finance, IT & Procurement  
Business, HR & Marketing

Read more and apply by 8 February 2015  
[novonordisk.com/graduates](http://novonordisk.com/graduates)

### About Novo Nordisk

Novo Nordisk is a global healthcare company with 90 years of innovation and leadership in diabetes care. The company also has leading positions within haemophilia care, growth hormone therapy and hormone replacement therapy.

Headquartered in Denmark, we employ more than 40,000 employees in 75 countries and market our products in 180 countries. At Novo Nordisk we provide an environment where everyone's potential can be fulfilled – including yours!



### About

**Industry:**  
Manufacturing  
**Headquarters:**  
Riyadh

### Contacts

sabic.com/corporate/en/careers/  
entrypark.com/sabic

#### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

#### What we look for

- Teamwork experience
- Leadership experience
- Extracurricular activities
- Work experience abroad
- Project Management experience

#### How to apply?

Visit [www.sabic.com/careers](http://www.sabic.com/careers) and select your preferred region to search job openings. Create a profile or job alert to receive email notifications with new openings.

#### Why work for us?

Could you create the next breakthrough material? Help aeroplanes fly further with less fuel? Bring clean drinking water to more people? These are just some of the things that SABIC people have helped achieve. If you're excited by the possibilities of science, SABIC is the place where you can turn them into reality. We're looking for people with vision, drive and ingenuity. People who can be part of SABIC's journey to become the world's preferred leader in chemicals.

We aim to be a partner in your professional and personal development, giving you every chance to build a challenging and satisfying career that maximizes your existing strengths while unlocking others that you never knew you had.

#### What we offer you

- Creative / innovative environment
- Having good relationships with the colleagues
- International environment
- Team-oriented environment

#### Regions of our opportunities



# EXPLORE+ SUCCEED

## TALENTS FIND IT AT SABIC

**Saudi Basic Industries Corporation (SABIC) ranks among the world's top petrochemical companies and operates in more than 40 countries across the world with over 40,000 employees. At SABIC our focus is to help our customers achieve their ambitions and power their competitive advantage. We put customers' success at the heart of what we do.**

We seek the best and the brightest employees throughout the world to become part of our vision.

You are ambitious and talented. You are looking for a career that will equip you to make the best of your strengths, both personally and professionally. That is why this is the perfect time to build our futures together. Our comprehensive training and development programs are among the best in the petrochemical industry. Our pay and reward packages are always competitive and we offer you career opportunities in a diversity of disciplines and locations worldwide.

Find out more: [sabic.com/careers](http://sabic.com/careers)



CHEMISTRY THAT MATTERS™



### About

**Industry:**  
Science  
**Headquarters:**  
Geneva

### Contacts

[sgs.com/careers](http://sgs.com/careers)  
[entrypark.com/sgs](http://entrypark.com/sgs)

#### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

#### What we look for

- Teamwork experience
- Leadership experience
- Extracurricular activities
- Work experience in home country
- Project Management experience

#### How to apply?

Visit our corporate or local web sites and apply online. You will find many exciting opportunities. You can also send your spontaneous application through [www.sgs.com/careers](http://www.sgs.com/careers) and sign up to receive job alerts matching your profile.

#### Why work for us?

Trusted all over the world, SGS is a market leader because we put 100% passion, pride and innovation into everything we do. Our business touches nearly every part of the world, across a huge range of industries. Our people bring passion and commitment to our work.

We encourage new ideas and welcome people who challenge the way we do things. Work for us, and we will be 100% committed to helping you reach your full potential.

With our truly global presence you can develop a career with an international dimension. Our employees can have opportunities to work overseas and in different business areas, access to a global portfolio of customers and exposure to different cultures and thinking.

#### What we offer you

- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Having good relationships with the superiors
- Having good relationships with the colleagues
- International environment
- Team-oriented environment

#### Regions of our opportunities



## EXTRAORDINARY THINKING. UNBELIEVABLE POTENTIAL. 100% SGS.

SGS is a world leader because we put 100% into everything we do. Total passion from our people. Complete trust from our clients. An absolute commitment to precision. Uncompromisingly high standards in our work. And a global network that touches nearly every part of the world, across a huge range of industries. So we are 100% committed to developing our people. And we give them the trust and open culture to drive our business forward and innovate. [www.sgs.com/careers](http://www.sgs.com/careers)

SGS IS THE WORLD'S LEADING INSPECTION, VERIFICATION, TESTING AND CERTIFICATION COMPANY.

WHEN YOU NEED TO BE SURE





*About*

**Industry:**  
Automotive  
**Headquarters:**  
Mladá Boleslav

*Contacts*

employerforlife.com  
entrypark.com/skoda

*Entry options*

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

*What we look for*

- Teamwork experience

*How to apply?*

Visit our website:  
employerforlife.com.  
Here you can find the necessary information for all job options. Before registration don't forget to prepare your structured CV and motivation letter in English and/or German language.

*Why work for us?*

Dynamic and innovative, selling more than 900,000 vehicles a per year, with production sites and importers all around the world, and with more than 25,000 satisfied employees worldwide - facts that define SKODA AUTO.

The attractiveness of the SKODA brand is reflected not only in the increasing sales, but also in entering new markets. Thanks to this, company employees have the opportunity of further development and to gain experience on an international level through our many projects overseas, such as in India, China and Russia. You, too, can become part of our success.

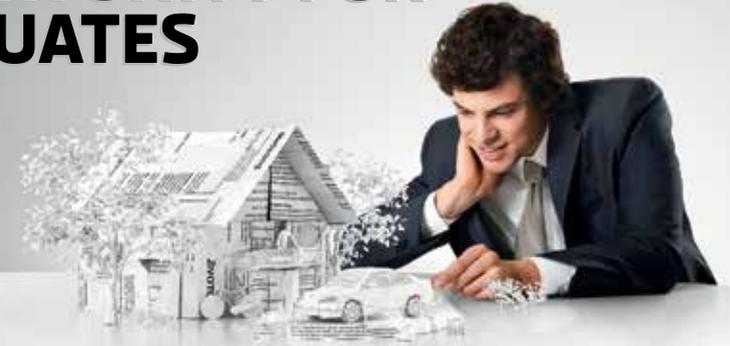
*What we offer you*

- International environment
- Having good relationships with the colleagues
- Hierarchical environment
- Team-oriented environment

*Regions of our opportunities*



# OPPORTUNITY FOR GRADUATES



## ŠKODA AUTO Global Trainee programme

**Do you like cars and want to hitch your career to a successful brand? Become one of the ŠKODA AUTO Trainees.** This is an opportunity for graduates of master's programmes. It is a one-year development and orientation programme.

**You fit the profile**

- > graduate of a full-time master's programme
- > speak German and English
- > had an interesting internship or exchange programme abroad or acquired professional experience while studying
- > flexible, creative and learn new things quickly

**Become a ŠKODA AUTO Trainee and obtain**

- > a one-year contract
- > development in a tailor-made target position
- > at least two rotations
- > the possibility to participate in lectures, discussions and other development opportunities
- > an internship abroad within the VW Group
- > both financial and nonfinancial employee benefits

We appreciate your enthusiasm and abilities. Send us your CV and you may be surprised where it can take you. Has our ŠKODA AUTO Global Trainee programme piqued your interest? Register at **www.employerforlife.com**.

### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Teamwork experience
- Leadership experience
- Work experience abroad
- Project Management experience

### How to apply?

Our advice to applicants?  
We are always looking for talented and enthusiastic people and have a large range of positions available all around the world.  
If you are interested in working with us, please check our worldwide database: [career.solvay.com](http://career.solvay.com) now, join us and be part of a world class team.

### About

**Industry:**  
Chemicals  
**Headquarters:**  
Brussels

### Contacts

[career.solvay.com](http://career.solvay.com)  
[entrypark.com/solvay](http://entrypark.com/solvay)

### Why work for us?

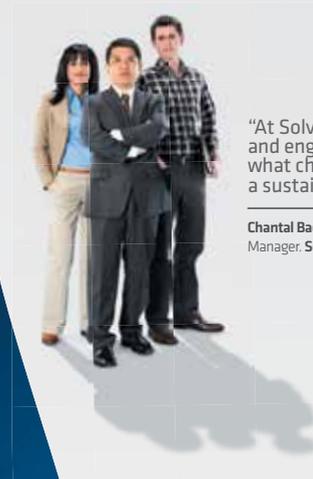
At Solvay, we are the people who ask more from chemistry. More than designing solutions for customers, we are inventing a new model for sustainable chemistry. Our passion for innovation will allow you to develop entrepreneurial spirit and fresh thinking.

You will be encouraged to take challenging positions, varied tasks, and to develop yourself throughout your career. You will benefit from a proactive approach to growing our talent and offering a broad range of career opportunities thanks to our global presence.

### What we offer you

- Creative / innovative environment
- International environment
- Dynamic / fast-paced environment
- Team-oriented environment

### Regions of our opportunities



“At Solvay, we invent, market, and engineer solutions by exploring what chemistry can do for a sustainable world.”

**Chantal Badre**, Senior Scientist. **Bill Chen**, Global Manager. **Sébastien Pétilion**, Global Market Manager.

“Ready to ask **more from chemistry** with us?”



### About

**Industry:**  
Manufacturing  
**Headquarters:**  
Helsinki

### Contacts

storaenso.com/careers  
entrypark.com/storaenso



[GROWATSTORAENSO.COM](http://GROWATSTORAENSO.COM)

You are the opportunity

“I was promoted to Manager of a team within my first year. Together with my team, we are responsible for the production planning of our biggest consumer board mill. That’s a big challenge for sure but also a fantastic opportunity to learn and contribute to the success of the company!”

**Anton Kullh**

Demand & Operations Planning Manager  
Imatra Mills, Finland  
*M.Sc. Mechanical Engineering*

### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Leadership experience
- Work experience abroad
- Teamwork experience
- Extracurricular activities

### How to apply?

We start recruiting for our next global management trainee programme in December 2014. Find out more and apply at [growatstoraenso.com](http://growatstoraenso.com)

For all other career opportunities around the world, please visit [storaenso.com/careers](http://storaenso.com/careers)

### Why work for us?

Stora Enso is the global rethinker of the paper, biomaterials, wood products and packaging industry. We offer our customers innovative solutions based on renewable materials with 29,000 colleagues around the globe.

But let’s hear from Anton – one of the global management trainees who joined us in 2013. Anton says, “This is a great place to work, with extremely competent colleagues. We are one of the world’s oldest companies but operating in an industry that is in need of transformation and new innovations. This provides a dynamic and exciting workplace for those who want to develop the company and themselves by taking on new challenges and turning them into opportunities.”

Our global management trainee programme offers recent graduates world-class training, global exposure and an exclusive opportunity to explore themselves in a truly unique way. Find out more and apply!

### What we offer you

- International environment
- Competitive / challenging environment
- Creative / innovative environment
- Having good relationships with the colleagues
- Chance to take responsibility early on
- Chance to learn and develop personally

### Regions of our opportunities





## About

**Industry:**  
Manufacturing  
**Headquarters:**  
Essen

## Contacts

thyssenkrupp.com/career  
entrypark.com/thyssenkrupp



## Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

## What we look for

- Work experience abroad
- Teamwork experience
- Project Management experience
- Extracurricular activities
- Work experience in home country

## How to apply?

The entire application process - starting with the first contact up to the hopefully positive response for you - takes around 4 to 6 weeks. Of course you will receive a confirmation of receipt-for an online application within minutes.

## Why work for us?

Your Future with ThyssenKrupp: Those who dream big have come to the right place:

1. Tomorrow's technologies for today's challenges. Even the greatest innovations begin on a humble, blank piece of paper. Fill it with your ideas!
2. Be at "the right place." Play an important role in a team that breaks new ground as a single unit.
3. Good is not good enough for us. That's why we deliver more than outstanding performance; we also place a high priority on employee development.
4. Our roots go deep and ThyssenKrupp just keeps on growing. Why not grow with us?
5. Reach the summit with an outstanding partner. Start your ascent and take the first step by submitting your application.

## What we offer you

- Competitive / challenging environment
- Creative / innovative environment
- Having good relationships with the superiors
- Having good relationships with the colleagues

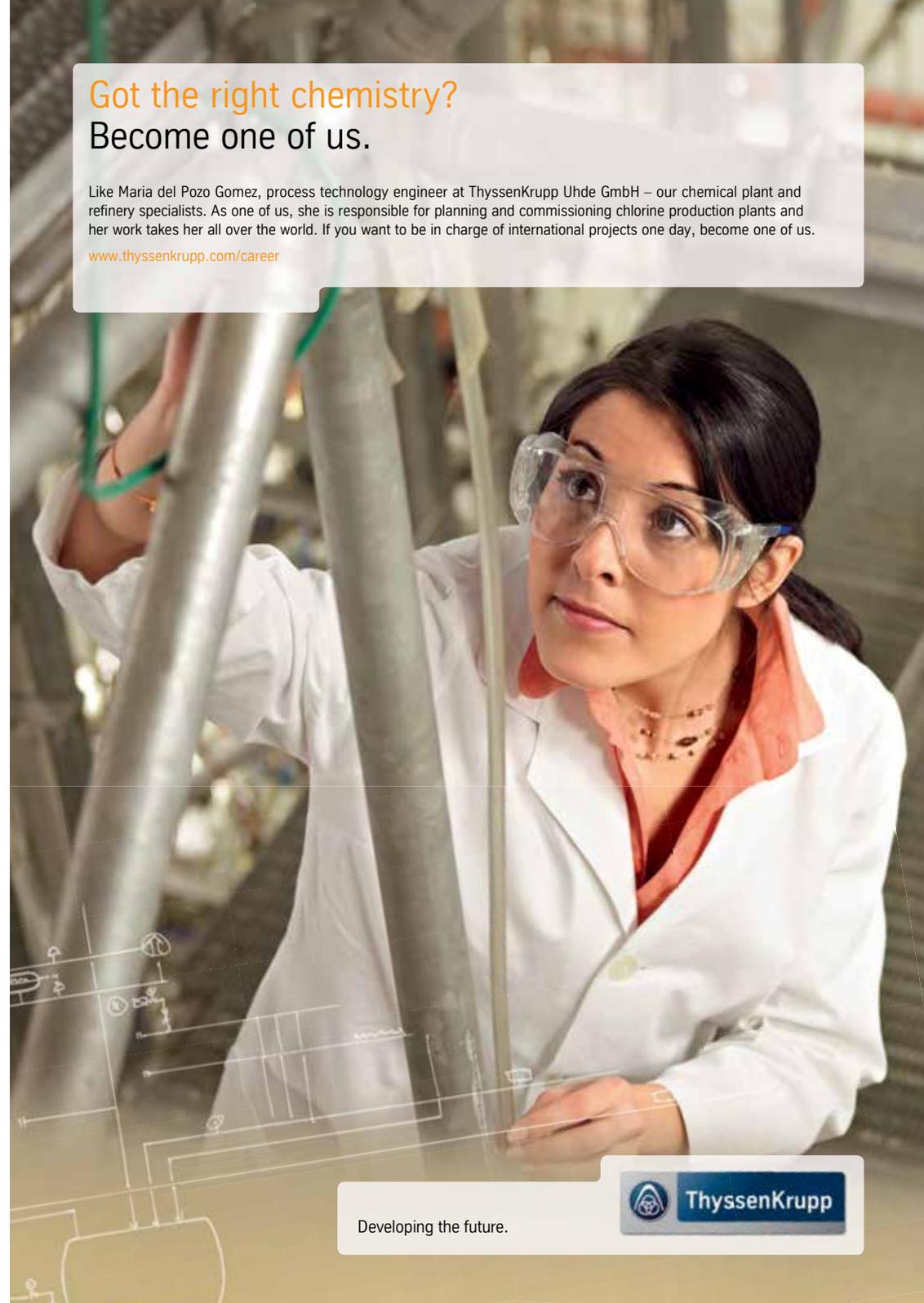
## Regions of our opportunities



## Got the right chemistry? Become one of us.

Like Maria del Pozo Gomez, process technology engineer at ThyssenKrupp Uhde GmbH – our chemical plant and refinery specialists. As one of us, she is responsible for planning and commissioning chlorine production plants and her work takes her all over the world. If you want to be in charge of international projects one day, become one of us.

[www.thyssenkrupp.com/career](http://www.thyssenkrupp.com/career)





## About

**Industry:**  
Automotive  
**Headquarters:**  
Paris

## Contacts

valeo.com  
entrypark.com/valeo

### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Work experience abroad
- Teamwork experience
- Project Management experience
- Extracurricular activities
- Work experience in home country

### How to apply?

Spontaneous applications could be submitted all year through our on line application system hosted on our valeo.com website. Applicants could also see our open available positions at any time in the candidates section of valeo.com and apply directly in the offer.

### Why work for us?

Valeo is an independent Group, fully focused on the design, production and sale of components, integrated systems and modules for the automotive industry mainly for the reduction of CO2 emissions. To serve its customers around the world and fulfill their requirements most effectively, Valeo operates in 29 countries and works closely with the major global automakers on all their markets.

Valeo pursues long-term HR policies through management development, training and internal mobility. Therefore, we are looking for candidates who wish to develop their careers with us, 3 prerequisites being essential: will to progress without being career driven only and to broaden the scope of competences, language skills (proficiency in English), geographical mobility. Join us!

### What we offer you

- International environment
- Team-oriented environment
- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment

### Regions of our opportunities



# When was your last real thrill?



You never walk when you could run, you do today what others do tomorrow, you live life to the full. Valeo is powered by the energy of those who take on more challenges, enjoy more responsibility, more opportunities. Ask for more, experience the thrill of success which will surpass your expectations. Life at work should be thrilling, at Valeo it is.

**Valeo adds value. You make it happen.**

valeo.com



Automotive technology, naturally



### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Teamwork experience
- Leadership experience
- Work experience abroad
- Extracurricular activities
- Work experience in home country

### How to apply?

Apply for the 2015 Volvo Car Group Graduate Programme and join us in creating the next generation of smart, sustainable luxury cars from Volvo. Find out more information about our Graduate Programme at [volvocars.com/graduate](http://volvocars.com/graduate)

### About

**Industry:**  
Automotive  
**Headquarters:**  
Göteborg

### Contacts

[volvocars.com/career](http://volvocars.com/career)  
[entrypark.com/volvocars](http://entrypark.com/volvocars)

### Why work for us?

The future belongs to those who are empowered by a great idea and have the ability to carry it out. At Volvo Car Group, our vision is clear: "To be the world's most progressive and desired luxury car brand" by simplifying people's lives.

We have bold targets when it comes to innovation, sales and customer satisfaction and to make this happen, we need talented people onboard. People with passion, energy, business sense and the drive to innovate. People that want to create the next generation Volvo cars in a global, dynamic and respectful environment. We will support you to reach your full potential. Join us on this exciting journey into the future.

### What we offer you

- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Having good relationships with the colleagues
- Having good relationships with the superiors
- International environment
- Team-oriented environment

### Regions of our opportunities



# JOIN US ON OUR JOURNEY INTO THE FUTURE.





### Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

### What we look for

- Teamwork experience
- Project Management experience
- Extracurricular activities
- Leadership experience

### How to apply?

For further information regarding our internship, thesis work and other career opportunities please visit our careers site at [wartsila.com/careers](http://wartsila.com/careers)

### About

**Industry:**  
Energy/Marine  
**Headquarters:**  
Finland

### Contacts

[wartsila.com/careers](http://wartsila.com/careers)  
[entrypark.com/wartsila](http://entrypark.com/wartsila)

### Why work for us?

At Wärtsilä People are the ultimate power source. We provide power solutions for the marine and energy markets and have an important role in meeting the world's increased demand for energy in a sustainable way.

For 180 years we have been at the frontier of engineering innovation. This vision and ingenuity means that we deliver ever smarter products and solutions that keep our customers one step ahead. Wärtsilä employs more than 18,000 men and women with diverse skills, backgrounds and ambitions.

Our values "Energy, Excellence and Excitement" are strengthened by this diversity. We believe in equal opportunities and personal growth and support our employees in finding their own path within Wärtsilä. You can find us in over 200 locations in nearly 70 countries around the world. Does this sound interesting to you? Check out our career opportunities at [wartsila.com/careers](http://wartsila.com/careers)

### What we offer you

- Creative / innovative environment
- International environment
- Team-oriented environment

### Regions of our opportunities



# STARTING SMARTER TO MOVE BEYOND

For 180 years we have been at the frontier of engineering innovation. This vision and ingenuity means that we deliver ever smarter solutions that keep our customers one step ahead. Together, we move beyond boundaries and shape the market.

[www.wartsila.com/careers](http://www.wartsila.com/careers)

ENERGY  
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