

COURSE UNIT (MODULE) DESCRIPTION

| Course unit (module) title | Code |
|--|------|
| Business Risk Management and Insurance | |

| Academic staff | Core academic unit(s) |
|--|---|
| Coordinator(s): prof. dr. Jekaterina Kartašova | Business School, Saulėtekio al. 22, Vilnius |
| | |
| Other(s): | |

| Study cycle | Type of the course unit | | |
|-------------|-------------------------|--|--|
| First | Individual | | |

| Mode of delivery | Semester or period when it is delivered | Language of instruction | |
|------------------|--|-------------------------|--|
| Mixed | Autumn semester | English | |

| Requisites | | | | | |
|----------------|------------------------------|--|--|--|--|
| Prerequisites: | Co-requisites (if relevant): | | | | |
| | | | | | |

| Number of ECTS credits allocated | Student's workload (total) | Contact hours | Individual work | |
|----------------------------------|----------------------------|---------------|-----------------|--|
| 5 | 130 | 50 | 80 | |

Purpose of the course unit

In today's global and ever-changing business environment, risk management is becoming an essential factor for the success, sustainability and growth of organizations. Unstable economic conditions, rapid technological change, climate risk and geopolitical instability require organizations to be able to identify threats in a timely manner and apply effective risk mitigation measures, among which insurance solutions play an important role.

The aim of this subject is to provide students with theoretical knowledge and practical skills necessary to identify, analyze and assess business risks, select appropriate risk management strategies and effectively apply insurance measures for risk management. Students will learn to understand the nature and components of risk, analyze the variety and application possibilities of insurance products, and plan risk mitigation solutions in different business situations.

During their studies, students will acquire the ability to systematically assess risk situations, independently form decisions based on factual and statistical information, and critically analyze the effectiveness of insurance decisions. The acquired knowledge and practical skills will help students become competitive in the labor market, strengthen their ability to make strategic decisions in conditions of uncertainty and give them an advantage in pursuing a career in both the public and private sectors – risk management, insurance, financial and business development.

| Learning outcomes of the course unit | Teaching and learning methods | Assessment methods |
|--|----------------------------------|------------------------------------|
| Will be able to identify the main types | Interactive lectures, case study | Test, Discussion Assessment |
| of business risks and assess their | | |
| impact on the organization's activities. | | |
| Will be able to analyze risk | Group seminars, practical tasks | Thematic case study |
| management strategies and apply them | | |
| to specific business situations. | | |
| Will be able to explain the role of | Case studies, discussions | Individual risk case analysis with |
| insurance in business risk management | | solution proposal |
| and argue the expediency of applying | | |
| insurance products. | | |

| Will be able to apply methods for classification and risk assessment of types of insurance. | Lectures, practical calculations | Control work | | | |
|---|--|--|--|--|--|
| Will be able to interpret risk management data and prepare solution recommendations for business organizations. | Self-paced tasks, reflection sessions | Individual risk case analysis with solution proposal | | | |
| Will be able to integrate knowledge of risk and insurance management in modeling business risk scenarios. | Risk modelling using practical tools (Excel, Google Sheets, etc.): construction of risk situations, assessment of insurance solutions, modelling of financial losses; consultation seminars. | Individual modelled project and its presentation | | | |
| More information about the subjectives://youtu.be/2Oxwhrc4-Ec | ect content and study opportunities | s can be found in the video: | | | |

| | Contact hours | | | | | Individual work: time and assignments | | | |
|--|---------------|-----------|----------|-----------|-----------------|---------------------------------------|----------------------|-----------------|---|
| Content | Lectures | Tutorials | Seminars | Workshops | Laboratory work | Internship | Contact hours, total | Individual work | Tasks for individual work |
| 1.Concept, types and identification of business risks | 6 | 0 | 4 | 0 | 0 | 0 | 10 | 11 | Literature analysis, risk identification task |
| 2. Risk assessment and management methods | 6 | 0 | 4 | 0 | 0 | 0 | 10 | 11 | Analysis of the selection of risk management strategies |
| 3. The importance of insurance in reducing business risk | 8 | 0 | 4 | 0 | 0 | 0 | 12 | 14 | Analysis of the application of insurance in the selected sector |
| 4. Insurance products and their practical application | 8 | 0 | 4 | 0 | 0 | 0 | 12 | 14 | Comparison of insurance products |
| 5. Risk analysis and preparation of a risk reduction plan using simple practical methods (Excel, tables): development of risk scenarios and proposal of solutions. | 4 | 2 | 0 | 0 | 0 | 0 | 6 | 30 | Simple construction of a risk scenario, individual task |
| Total | 32 | 2 | 16 | | | | 50 | 80 | |

| Assessment strategy | Weight % | Deadline | Assessment criteria |
|-----------------------------|----------|---------------|--|
| Self-employment | 30 % | During the | Preparation of self-employment according to separately |
| (individual project): risk | | semester | set out requirements. Presentation of the project to the |
| analysis, application of an | | (according to | audience. |
| insurance solution and | | the schedule) | The following aspects are evaluated: |
| preparation of a risk | | | - Structure and content of the project: clear, logical |
| reduction plan. | | | structure, all necessary parts of the work Risk analysis: |
| | | | accuracy, depth, logical identification of risks |
| | | | Application of insurance solution: appropriate choice of |
| | | | solution, reasonableness Preparation of a risk reduction |
| | | | plan: consistency, reasonableness of the proposed |
| | | | measures Presentation: clarity, reasonableness, ability |
| | | | to answer questions, time management. |
| Interim billing | 20 % | Mid-semester | The test consists of 40 closed-ended questions, in a VMA |
| | | | environment. A result is considered positive if the number |

| | | | of correct answers is at least 50% of all questions on the test. |
|--------------------|---|---------------------|---|
| Examination | 50 % | Session | The exam consists of 50 closed-ended questions that are taken using the VMA environment. An exam result is considered positive if the student answers at least 50 percent of all questions on the test correctly. Students who do not meet the requirements for attending seminars or who have not completed all practical tasks are not allowed to take the exam. The examination and its retaking procedures can be carried out externally, while the assessment strategy and criteria remain unchanged and are analogous to those applied during normal studies. |
| Additional (Bonus) | Up to 1 point on a positive exam | During the semester | Bonus calculation: Participation in the seminar/guest lectures/completion of the questionnaire for a tour of the labour market (as an integral part of the seminar task): 1bonus =1 for the question correctly asked during the seminar, speech during the discussion, the task solved during the practical session, participation in quizzes and filling in questionnaires. Maximum number of bonuses = maximum number of questions asked/solved/completed throughout the course of the subject |

| Author(s) | Publishi ng year | Title | Issue of a periodical or volume of a publication | Publishing house or web link | | | | | | |
|--|---------------------|--|--|---|--|--|--|--|--|--|
| Required reading | | | | | | | | | | |
| Lezgovko, A. | 2011 | Basics of Insurance Economics. Educational book | | Kaunas: KTU publishing house, VMA will be hosted | | | | | | |
| Lezgovko A., Doronina-Koltan, N., Tautkus T., Malakaitė, D. | 2014 | Management of the process of selling insurance services. Textbook | | Vilnius: MRU. Internet access: https://www.draudimas.com/shop | | | | | | |
| Belinskaya, L. et al. | 2001 | Insurance I | | Vilnius: LBDFI, the required part will be placed in the VMA | | | | | | |
| David Apgar | 2007 | Risk intelligence. How to learn to manage what we don't know | | Vilnius: Verslo žinios | | | | | | |
| | | Recomi | mended reading | | | | | | | |
| Rejda, George E. McNamara, Michael | 2016 | Principles of Risk Management and Insurance | 13th Revised Edition | HarperCollins College Publishers, USA | | | | | | |
| Institute of Insurance and Risk Management | | Site Articles | | Internet access: https://draudimas.com/blog/main | | | | | | |
| - | 2000 | Civil Code of the Republic of Lithuania. Book Six. CHAPTER 53 INSURANCE | Editorial: from 2017.01.01 | Internet access: http://litlex.lt/tm/cksestas/ | | | | | | |

| 2003 | Law on Insurance of | Consolidated version | Internet access: https://e- |
|------|---------------------------|----------------------|--|
| | the Republic of | from 31.05.2023 | seimas.lrs.lt/portal/legalAct/lt/TAD/T |
| | Lithuania | | AIS.218739/asr |
| 2004 | Law of the Republic of | Consolidated version | Internet access: |
| | Lithuania on | from 2018-11-01 | http://www.cab.lt/index.php/lt/pages/ |
| | Compulsory Insurance | | view/?item_id=23 |
| | of Civil Liability in the | | |
| | Use of Motor Vehicles | | |

NOTE: Including Open Educational Resources in the reading list is recommended