



DESCRIPTION OF MINOR STUDIES

Title of the minor study programme	Code of the minor study programme	Title of the major study programme, on the basis of which a minor study programme is formed	Code of the major study programme
Business Management	LX017G01	Management	6121LX017

Faculty of VU implementing the minor study programme	Language of execution of the minor study programme
Faculty of Economics and Business Administration, Saulėtekio al. 9, LT-10222 Vilnius	English

Type of studies	Study cycle	Volume of the minor study programme in credits	Student's workload (total)	Contact hours	Individual work
University	First	60	1560	592	968

Group of study fields	Study field
Business and public management	Management

Chair of the minor study programme	Contact information of the Chair
Assoc. prof. dr. Rasa Paulienė	rasa.pauliene@evaf.vu.lt

The aim of the minor study programme
To provide fundamental theoretical and practical knowledge of business and management, to develop the skills of understanding, analysis and evaluation of the processes and activities of business organizations, and the ability to make managerial decisions by taking into account the risks and opportunities of the internal and external environment.

Admission requirements and admission procedure	Opportunities for recognition of prior learning
The major undergraduate study programme must provide students with the possibility to choose minor studies, that is, up to 60 credits are free for all students in the major study programme or students have the opportunity to apply for an individual study plan. The study programme is available to undergraduate students from all study fields.	Accumulated credits proving the achievements of the minor study programme can be transferred (including previously studied subjects (modules)) by comparing the objectives of previous studies and minor studies and the student workload required for their implementation. The decision on the transfer of accumulated credits is made by the Study Programme Committee.

Outcomes of the minor study programme	
1.	Will know and understand the theories and concepts of management science and the principles and methods of business creation.
2.	Will be able to communicate in an interpersonal and intercultural context and follow ethical and socially responsible business values.
3.	Will be able to collect, analyse and systemize the data necessary for the evaluation of an organization, its environment and processes, and to draw reasonable conclusions.
4.	Will know and understand the general principles of organizational management, finance, human resources, marketing, communication, innovation and quality management, project management.
5.	Will be able to independently and critically apply the acquired knowledge to perform key management functions.

Possibilities for further studies	Content of the minor study programme: groups of subjects (modules)
<p>A student who has completed the minor study programme in Business Management may continue his / her studies in the Master's study programmes in Management, Accounting, Finance, Marketing, Business and Human Resource Management. Subjects taken in minor studies may be credited as additional study subjects when entering a Master's study programme in the respective field.</p>	<p>Compulsory subjects (30 ECTS) Theory of Economics (3 semester) Management (3 semester) Marketing (4 semester) Fundamentals of Accounting (4 semester) Business Negotiation and Psychology (5 semester) Entrepreneurship (5 semester) Electives (30 ECTS) 6 semester 3 subjects 7 semester 3 subjects</p>

Teaching and learning methods	Assessment methods
<p>Seminars are delivered in all subjects to promote students' self-expression, critical analytical thinking, and ability to participate in discussions. When teaching the subjects of the Business Management study programme, innovative study methods (individual and team tasks, individual and group projects, case studies, simulation games, etc.) are applied, which form the students' ability to solve business problems independently. The specific teaching methods, assessment methods and use of supplementary material vary and depend on the specifics of each subject.</p>	<p>The main method of assessing learning outcomes is a written exam (e.g. essay, test, answers to questions; an electronic examination system may be used). In rare cases, the examination may be both written and oral. In the most subjects, the cumulative score assessment methodology is used, according to which the individual components of the subject are assessed - individual and group tasks (projects), interim reports and exam results. Students' knowledge and skills are assessed in a ten-point scale.</p>

Plan of the minor study programme										
Study subjects (modules) by groups	Prerequisites and/or related requirements for the subject (module)	Credits	Student's workload (total)	Contact hours	Individual work	Outcomes of the minor study programme				
						1.	2.	3.	4.	5.
2nd YEAR		20	520	208	312					
3rd SEMESTER		10	260	112	148					
Compulsory subjects (modules)		10	260	112	148					
Theory of Economics		5	130	64	66			x		
Management		5	130	48	82	x		x	x	x
4th SEMESTER		10	260	96	164					
Compulsory subjects (modules)		5	130	48	82					
Marketing		5	130	48	82	x		x	x	x
Fundamentals of Accounting		5	130	48	82	x		x	x	x
3rd YEAR		25	650	240	410					
5th SEMESTER		10	260	96	164					
Compulsory subjects (modules)		10	260	96	164					
Business Negotiation and Psychology	Management	5	130	64	82	x	x			
Entrepreneurship	Management	5	130	48	82	x	x	x		x
6th SEMESTER		15	390	144	246					
Electives (modules)		15	390	144	246					
Global Business	Entrepreneurship, Management	5	130	48	82	x	x	x	x	
Customer Behaviour	Management, Marketing	5	130	48	82	x	x	x	x	x
Organizational Behaviour	Management, Business Negotiation and Psychology	5	130	48	82	x		x	x	
Personnel Management	Management	5	130	48	82	x		x	x	x
Innovations Management	Theory of Economics, Management	5	130	48	82	x		x	x	x
Leadership and Change Management	Management	5	130	48	82	x	x	x	x	x
Online Business	Entrepreneurship	5	130	48	82			x	x	x
Knowledge Management	Management	5	130	48	82	x		x		x
4th YEAR		15	390	144	246					
7th SEMESTER		15	390	144	246					
Electives (modules)		15	390	144	246					
Business Research		5	130	48	82	x		x		x
Business Strategies	Entrepreneurship, Marketing	5	130	48	82	x		x	x	x
Personal Finance	Fundamentals of Accounting	5	130	48	82			x	x	
Project Management	Management	5	130	48	82	x		x	x	x

Data Analysis and Interpretation		5	130	48	82	x		x		
Quality Management	Management	5	130	48	82	x	x	x	x	x
Basics of Intercultural Management	Management	5	130	48	82	x	x			
International Marketing	Marketing	5	130	48	82			x	x	x
TOTAL	-	60	1560	592	968	-	-	-	-	-